The Treasury

Enhancing Kiwibank's Long Term Growth and Competitiveness Information Release

May 2026

This document has been proactively released by the Minister of Finance (Hon Nicola Willis) Minister for State Owned Enterprises (Hon Simeon Brown) on the Treasury website at

https://treasury.govt.nz/publications/information-release/enhancing-kiwibanks-long-term-growth-and-competitiveness-information-release

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Where this is the case, the relevant sections of the Act that would apply have been identified.

Where information has been withheld, no public interest has been identified that would outweigh the reasons for withholding it.

Key to sections of the Act under which information has been withheld:

[23] 9(2)(a) - to protect the privacy of natural persons, including deceased people

[25] 9(2)(b)(ii) - to protect the commercial position of the person who supplied the information or who is the subject of the information

[26] 9(2)(ba)(i) - to protect information which is subject to an obligation of confidence or which any person has been or could be compelled to provide under the authority of any enactment, where the making available of the information would be likely to prejudice the supply of similar information, or information from the same source, and it is in the public interest that such information should continue to be supplied

Where information has been withheld, a numbered reference to the applicable section of the Act has been made, as listed above. For example, a [23] appearing where information has been withheld in a release document refers to section 9(2)(a).

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Hon Simeon Brown

Minister of Health
Minister for State Owned Enterprises
Minister for Auckland

Chair
Kiwi Group Capital Limited
[23]

Dear David

SHAREHOLDING MINISTERS' 2026/27 EXPECTATIONS FOR KIWI GROUP CAPITAL LIMITED

We have set clear expectations for Kiwi Group Capital Limited (KGC) in our letter dated 11 March 2025. We are writing to confirm that these expectations remain in effect, with the exception of KGC working with the Treasury to engage with potential investors and carry out preparatory work to advise the Minister of Finance on a private placement of up to $500 million. This expectation is no longer needed since the KGC board decided not to proceed further with the capital raise for the reasons you outlined in your letter of 18 December 2025.

Our letter also outlines additional specific expectations for KGC. These expectations reflect decisions Cabinet has made to support the enhancement of Kiwibank's long-term growth and competitiveness.

[25], [26]

KGC's Statement of Intent (SOI) is due to be updated this year. [25], [26]

Undertake work on alternative growth scenarios and related capital requirements

The Government has previously agreed to step towards providing KGC with a reliable channel to regularly access new capital over the longer term through a public listing, but that any initial public offering will not occur without an electoral mandate. It has also noted that if Kiwibank is to significantly increase its relative growth, adding greater competitive pressure in the banking sector, the bank will need to know in advance that it has assured ongoing access to capital markets.

We expect KGC to undertake work on alternative growth scenarios for Kiwibank along with the capital required for these. We also expect you to engage with the Treasury on these scenarios, and the implications they would have for the Crown.

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Hon Simeon Brown

Minister of Health
Minister for State Owned Enterprises
Minister for Auckland

We ask that you and your board identify opportunities and include actions to address these and earlier expectations in KGC's business planning documents.

Please advise the Treasury if you intend to provide a Strategic Issues Letter raising significant matters regarding our expectations and send this letter by 2 April 2026.

Your relationship managers at the Treasury will contact you to discuss these expectations and engage with KGC as it carries out its 2026/27 business planning.

We wish you every success with your endeavours.

Yours sincerely

Hon Simeon Brown
Minister for State Owned Enterprises
on behalf of shareholding Ministers

cc Melissa Macfarlane, General Manager, Kiwi Group Capital Limited,
[23]

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